

Press Release

Sigfox Hellas and Vantage Towers Greece sign strategic partnership

Sigfox to enhance its footprint in Greece with nationwide rollout of 0G network

Athens, 22.07.2021 – Vantage Towers, a leading European tower company, and Sigfox Hellas, the Sigfox Service Operator in Greece, have entered into a strategic partnership agreement. By accessing Vantage Towers infrastructure, Sigfox Hellas can implement a nationwide roll-out of its 0G IoT network in the country allowing them to deliver a wide spectrum of Smart IOT Solutions and Services to their customers in a fast and seamless manner.

The two companies have signed a long-term framework agreement with a plan to cover all metropolitan areas as well as seaports and airports of Greece. The partnership will provide Sigfox Hellas with access to Vantage Towers Greece portfolio of more than 5,200 sites, hence supporting its goal to deploy massive IoT solutions across the country in a rapid, cost-effective, and highly scalable way while further contributing to Greece's digital transformation vision. Thanks to Vantage Towers sites and expertise, Sigfox Hellas will be able to swiftly increase its footprint across Greece by deploying its services in a variety of different environments (heavy urban, urban, semi-rural, rural).

Sileia Kantarou, Business Development Manager Vantage Towers Greece:

“The emerging technology of Internet of Things (IoT) and its foreseen rapid growth in the next years will redefine the communications landscape in Greece. Vantage Towers collaboration with Sigfox is a step towards this direction, helping the latter significantly accelerate its ambitious roll-out plans while ensuring that it offers reliable, scalable and uninterrupted services throughout Greece by relying on Vantage Towers solid infrastructure.”

Evangelos Argyris, Chief Executive Officer Sigfox Hellas:

“Sigfox is the ideal IoT network for unlocking massive deployment of Smart Solutions, with an unmatched global ecosystem of solution providers and partners. Our partnership with Vantage Towers Greece enables us to accelerate the deployment of a national IoT network, that empowers both private and public sectors to enhance their digitization readiness, whilst protecting the environment by optimizing power and IT resources utilization for data extraction.”

About Sigfox

Sigfox is the 0G network pioneer and the world's leading IoT (Internet of Things) communication service provider. Sigfox offers a unique combination of ultra-low cost and ultra-low power solutions enabled by a single global network, owned and operated by 72+ Sigfox Operators, enabling businesses to gain visibility and track their assets worldwide. With more than 18 million connected devices and 70 million messages sent a day, Sigfox helps its customers to extract data at the lowest cost of production and accelerate their digital transformation in key areas such as asset tracking and monitoring.

ISO 9001 certified and supported by a strong partner ecosystem, Sigfox was founded in 2010 and is headquartered in Labège, France, with offices in Boston, Dallas, Dubai, Madrid, Paris, Sao Paulo, Singapore and Tokyo.

About Sigfox Hellas

Sigfox hellas is the Sigfox Operator in Greece. The 0G IoT operator enables the realization of innovative solutions in Smart Cities, Environmental, Utilities and Structural Health Monitoring as well as many more use cases that could not be realized in scale without the support of a cost-effective, resilient and reliable network that guarantees Quality of Services. The company was founded in 2019 with headquarters in Athens.

For more information please visit www.sigfox.gr or www.sigfox.com

About Vantage Towers

Vantage Towers is a leading tower company in Europe with 82,000 sites in ten countries, connecting people, businesses and devices in cities and rural areas.

The company was founded in 2020. Its headquarters are in Düsseldorf, Germany. Since 18 March 2021, Vantage Towers is listed in the Prime Standard of Deutsche Börse in Frankfurt.

Vantage Towers' portfolio includes towers, masts, rooftop sites, Distributed Antenna Systems (DAS) and small cells. By building, operating and leasing this passive infrastructure to Vodafone and other network operators, Vantage Towers is making a significant contribution to better connectivity and the sustainable digitization of Europe.

For more information, please visit our website at www.vantagetowers.com, follow us on Twitter at @VantageTowers or connect with us on LinkedIn at www.linkedin.com/company/vantagetowers.

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