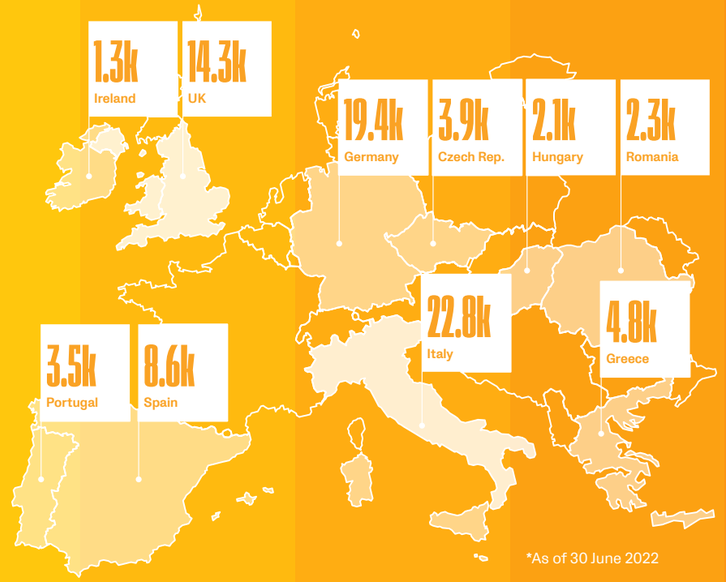
VANTAGE TOWERS

We're powering Europe's digital transformation

Discover the Vantage Towers perspective

With 83k macro sites, we've got Europe covered



*As of 30 June 2022

83k
Towers

10
Countries

Welcome to Vantage Towers

At Vantage Towers, we're on a mission to power Europe's digital transformation with high-quality, sustainable connectivity.

We're ushering in an era of technology-driven advances, exemplified by our network-sharing model and role as a 5G superhost. Along with our infrastructure and suite of services, we provide sustainable growth, diversification, and resilience to mobile network operators (MNOs), federal agencies, and customers from across Europe.

Our mission, strategic focus on growth, experienced leadership, skilled talent, and dynamic company culture ensure we're at the leading-edge of Europe's expanding tower market.

We're connecting people, businesses, and devices like never before – and we're just getting started.

- 83,000+ macro sites
- 10 countries of operation
- Founded July 2020 and based in Düsseldorf
- IPO: Frankfurt Stock Exchange, March 2021
- Listed on MDAX, TecDAX, Europe 600 indices and FTSE Global Equities Mid-Cap Index
- 100% of the electricity used to operate our infrastructure is procured from renewable sources

Welcome to Vantage Towers 2
Your European 5G superhost 4
Our strategy for truly sustainable connectivity 6
We're a listed company 8
Our portfolio keeps Europe connected 10
Discover our 10 European Markets 14
Get in touch 16

Your European 5G superhost

People and businesses across Europe need more and improved connectivity. As Europe's 5G superhost, we're dedicated to making this a reality.

As densification and coverage expectations across Europe continue to grow, you can rely on the critical infrastructure our portfolio delivers. We enable the 5G connectivity to help you grow your business – and help Europe's digital societies flourish in the process.

Our assets range from far-reaching ground base towers covering remote rural areas, ideally located roof top tower sites boosting capacity, to distributed antenna systems and small cells for in-building connectivity. We use these assets as efficiently as possible, allowing you to co-locate across the same infrastructure. This shared tenancy model enables more efficient expansion, a minimised footprint, and more sustainable operations.

As Europe's 5G superhost, we're dedicated to bridging the digital divide and bringing 5G connectivity to every corner of the continent, from the largest cities to the most remote rural areas.

Connectivity is for everyone.
We're making it a reality.

Welcome to Vantage Towers 2
Your European 5G superhost 4
Our strategy for truly sustainable connectivity 6
We're a listed company 8
Our portfolio keeps Europe connected 10
Discover our 10 European Markets 14
Get in touch 16

Our strategy for truly sustainable connectivity

People

We're developing a multi-skilled, diverse team with the passion to drive our business forward. We support our people with rigorous health and safety practices and provide them with the best-in-class tools they need to thrive at work.

Who we are

- A team of skilled thinkers, managers, and engineers
- Entrepreneurial spirit, collaborative culture
- Empowered leadership team
- Diverse team featuring 33 nationalities*
- 41% female employees*
- 37% of female employees in leadership positions**
- Open to change, experimentation, and innovation
- All passionate about Europe's sustainable, connected future

Planet

Every action – big or small – has an impact on the future of this planet. As a growing organisation, we're determined to maximise our positive impact, while minimising any negative consequences of our actions.

We're exploring greener solutions

Our strategy for sustainable connectivity sets ambitious goals for climate and environmental protection.

- Our infrastructure is 100% powered by electricity procured from renewable sources. This is a significant step towards our goal of halving our environmental impact by 2025 and reducing total global carbon emissions to 'net zero' by 2040.
- To harness energy savings and renewable energy sources, we're leveraging the benefits of wind turbines, solar panels, hydrogen, and new structural designs for our towers.
- At rural, off-grid locations, or in areas in Germany impacted by floods and therefore cut off from the power grid, we rely on specially designed LPG energy containers instead of diesel generators to power mobile base stations. As a result, we're able to reduce emissions by around 20%.

Performance

Performance is at the heart of our culture. We are focused on growing our business – by increasing revenue, efficiency, and through organic and inorganic growth.

Our ambition

- As Europe's 5G superhost, we enable digital solutions across verticals

*As of April 2022 **As of 31 July 2022

Welcome to Vantage Towers 2
Your European 5G superhost 4
Our strategy for truly sustainable connectivity 6
We're a listed company 8
Our portfolio keeps Europe connected 10
Discover our 10 European Markets 14
Get in touch 16

We're a listed company

Following our successful IPO on 18 March 2021, we were listed on Deutsche Börse's Prime Standard Index in Frankfurt and shortly after admitted to the SDAX. On 20 September 2021, we made another step up to the MDAX and were simultaneously admitted to the TecDAX and FTSE Global Equity Mid Cap Index.

These admissions underline our commitment to financial performance, our positive business developments, and the strength of our outlook as Europe's 5G superhost. We're now placed among the 50 largest listed companies in Prime Standard segment – directly below the DAX 40 – just six months after going public.

With our appetite for growth and passion for enabling human connections, we are on our way up – and we're bringing Europe's digital societies with us too.

At a glance

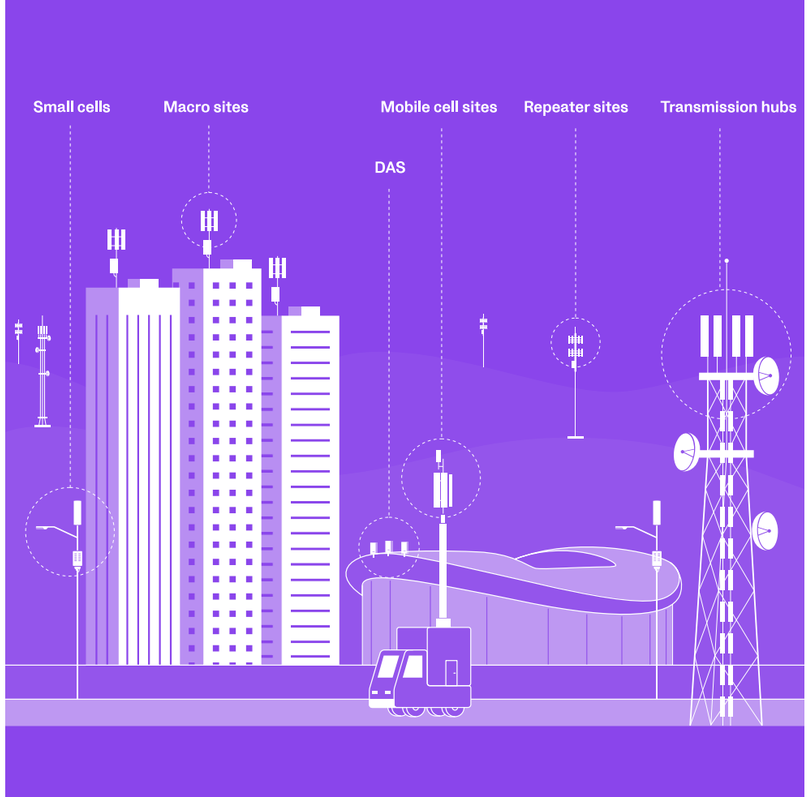
- IPO: Frankfurt Stock Exchange, March 2021
- MDAX listed
- TecDAX listed
- STOXX Europe 600 listed
- FTSE Global Equity Mid Cap listed
- Market capitalisation of over €14 billion

Welcome to Vantage Towers 2
Your European 5G superhost 4
Our strategy for truly sustainable connectivity 6
We're a listed company 8
Our portfolio keeps Europe connected 10
Discover our 10 European Markets 14
Get in touch 16

Our portfolio keeps Europe connected

Our large-scale infrastructure assets and innovative technologies connect people, places, and devices across Europe.

We're constantly optimising our infrastructure and the services we offer to deliver the most reliable, resilient, high-quality, and sustainable connectivity possible.



Our infrastructure

→ Macro sites
Our ground-based tower (GBT) sites and rooftop tower (RTT) sites built on prime locations have the physical and EMF space required to accommodate the most demanding 4G and 5G deployment needs.

→ Distributed Antenna Systems (DAS) and small cells
These solutions boost coverage and capacity in large, busy indoor spaces such as stadiums, shopping malls, commercial buildings. They also add high capacity in locations where macro sites cannot.

Our services

→ Co-location
Co-location allows you to rent space, equipment, and network access on our GBT and RTT sites. Our existing infrastructure and supporting assets enable your equipment to operate as it should, reducing costs and increasing speed-to-market.

→ Built-to-suit
Our built-to-suit assets are multi-tenant, cost-effective, and future proof, helping to extend networks to wherever needed - from macro sites, to small cells, and DAS.

Secondary services

→ Energy services
With our energy grid connections, power supply units and back-up systems, we help customers benefit from cost-effective, greener energy. In Hungary, we signed a strategic partnership with an e-mobility company to install 60 electric vehicle (EV) charging stations on 38 base stations across the country until the summer of 2023.

→ Transmission services
Our fast, reliable fibre cabling ensures assets will meet soaring future connectivity demands.

Welcome to Vantage Towers 2
Your European 5G superhost 4
Our strategy for truly sustainable connectivity 6
We're a listed company 8
Our portfolio keeps Europe connected 10
Discover our 10 European Markets 14
Get in touch 16

Welcome to Vantage Towers 2
Your European 5G superhost 4
Our strategy for truly sustainable connectivity 6
We're a listed company 8
Our portfolio keeps Europe connected 10
Discover our 10 European Markets 14
Get in touch 16

Discover our 10 European Markets

Our network of towers spans ten key European countries. It's one of the largest and most geographically diverse in the region, and provides millions of people, businesses, and devices with essential connectivity.

- Germany
- Spain
- Greece
- Czech Republic
- Portugal
- Romania
- Hungary
- Ireland
- United Kingdom*
- Italy*

*Joint ventures

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Your European 5G superhost 4
Our strategy for truly sustainable connectivity 6
We're a listed company 8
Our portfolio keeps Europe connected 10
Discover our 10 European Markets 14
Get in touch 16

Get in touch

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“At Vantage Towers, we believe that connectivity is for everyone, and we’re on a mission to make it a reality. We’re looking forward to working with our partners, tenants, and stakeholders to power Europe’s digital transformation, enable the roll-out of 5G networks to benefit business and consumers, and ensure greater mobile coverage for all.”

Vivek Badrinath
CEO | Vantage Towers

Welcome to Vantage Towers 2
Your European 5G superhost 4
Our strategy for truly sustainable connectivity 6
We’re a listed company 8
Our portfolio keeps Europe connected 10
Discover our 10 European Markets 14
Get in touch 16

VANTAGE
TOWERS
We're powering
Portugal's digital
transformation
Vantage Towers Portugal

Portugal at a glance

No. 2
market share by number of sites

46%
rooftop tower (RTT) sites

3.5k
towers across Portugal

53%
ground-based tower (GBT) sites

We are leading Portugal's digital transformation

Our mission is to power Portugal's digital transformation by providing 5G connectivity everywhere – from innermost Lisbon to the most remote rural areas.

Our tower portfolio and suite of services are set to play a significant part in Portugal's long-term growth and technological development post-COVID-19. By enabling 5G connectivity across Portugal's most important industries – manufacturing, tourism, and agriculture – we'll provide sustainable growth, diversification, and resilience to mobile network operators (MNOs), state agencies, and enterprise customers.

By serving as a wholesaler in already-fiberised areas, or building and leasing capacity on new fibre, our Portuguese customers will be better-equipped to deliver the sustainable 5G connectivity that a truly modern digital society requires.

Market overview

Prior to the COVID-19 pandemic, Portugal had been enjoying its highest levels of economic growth in nearly two decades.

As the country begins its recovery, our next-generation infrastructure will play a key role in the modernisation and digital transformation of the country's key economic drivers. 5G connectivity is crucial to the long-term growth of the country's economy – and offers significant opportunities for tower companies to deploy and manage a vast range of essential infrastructure sites across Portugal.

Given Portugal's unique natural environment, we're committed to not only becoming the country's 5G superhost, but doing so in a sustainable, green way. With five wind power sites reducing CO2 emissions, and solar cells at 24 further sites, we're taking steps to ensure Portugal's natural beauty is preserved for future generations.

"Tourism, industry and agriculture, the three major drivers of the Portuguese economy, will all benefit from the increased efficiencies that high-performance 5G-enabled technologies provide. Our infrastructure will enable those next-generation technologies to reach as many people as possible, across as many different demographics as possible."

Paolo Favaro
Managing Director
Vantage Towers Portugal

"An open market promotes competitiveness and enhances the sharing of towers between MNOs and Non-MNOs, thus allowing connectivity to be expanded in a more efficient, sustainable and cost-effective way. Through sustainable advances driven by technology, Vantage Towers wants to play a leading role in the implementation of 5G technology in Portugal, helping to extend coverage to the entire territory, thus ensuring that no one is left behind."

Ana Díaz Cayetano
Head of Commercial Markets Western Europe

Our sites

Monttijo | RTT tower

Lisbon | GBT tower

Alcácer do Sal | GBT tower

Pombal | GBT tower

Ponte de Lima | GBT tower

VANTAGE
TOWERS

Join us, and let's enable a better-connected future for all.

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